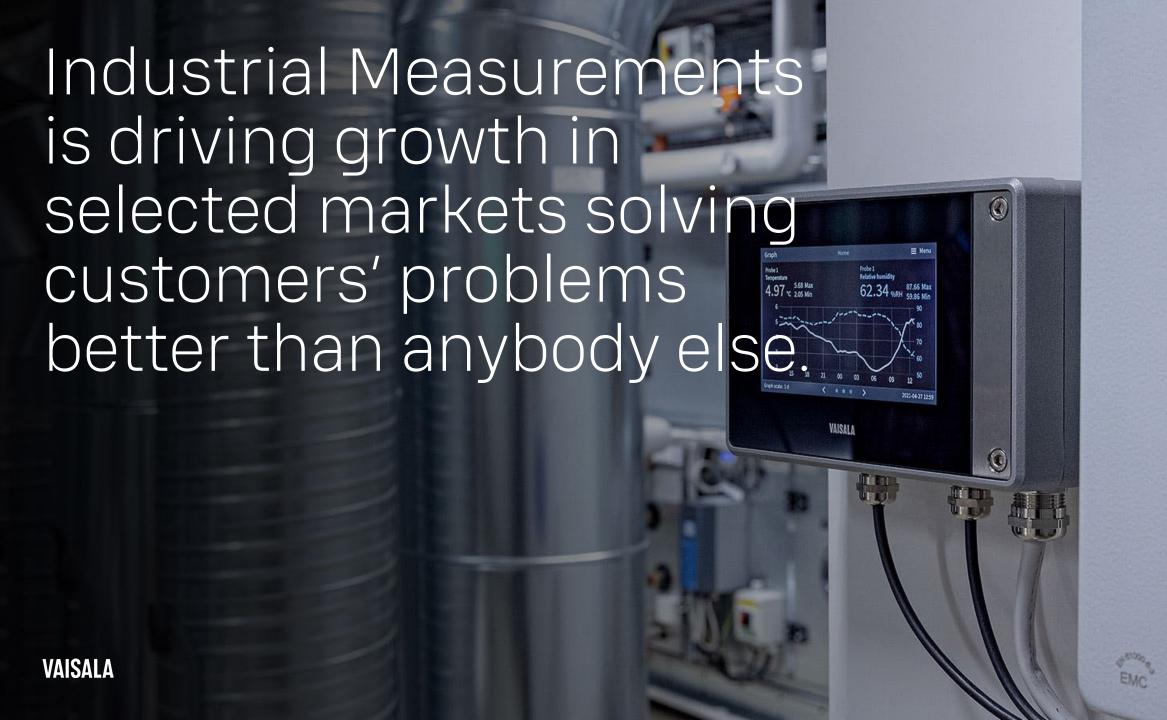
Driving growth through product leadership

Sampsa Lahtinen

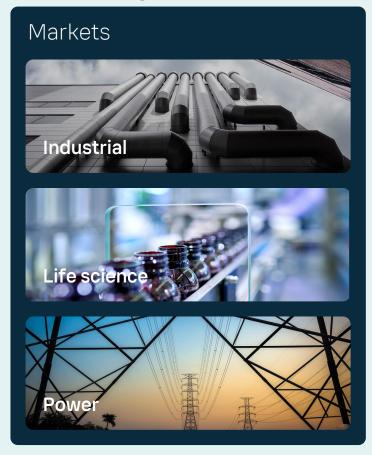
Executive Vice President, Industrial Measurements

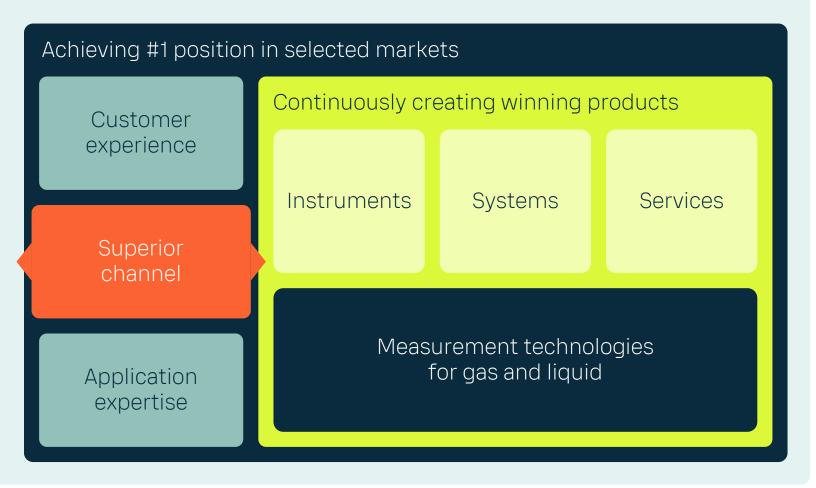
VAISALA



Growth through product leadership

Discovering customers' needs





Driving growth and reaching new markets

Industrial markets 1,200 MEUR Life science markets
300 MEUR

Power markets 200 MEUR

CAGR 5 - 10% p.a.



Drivers

- GDP growth
- Industrial investments
- Digitalization



Drivers

- Health & wellbeing
- Aging population
- Digitalization



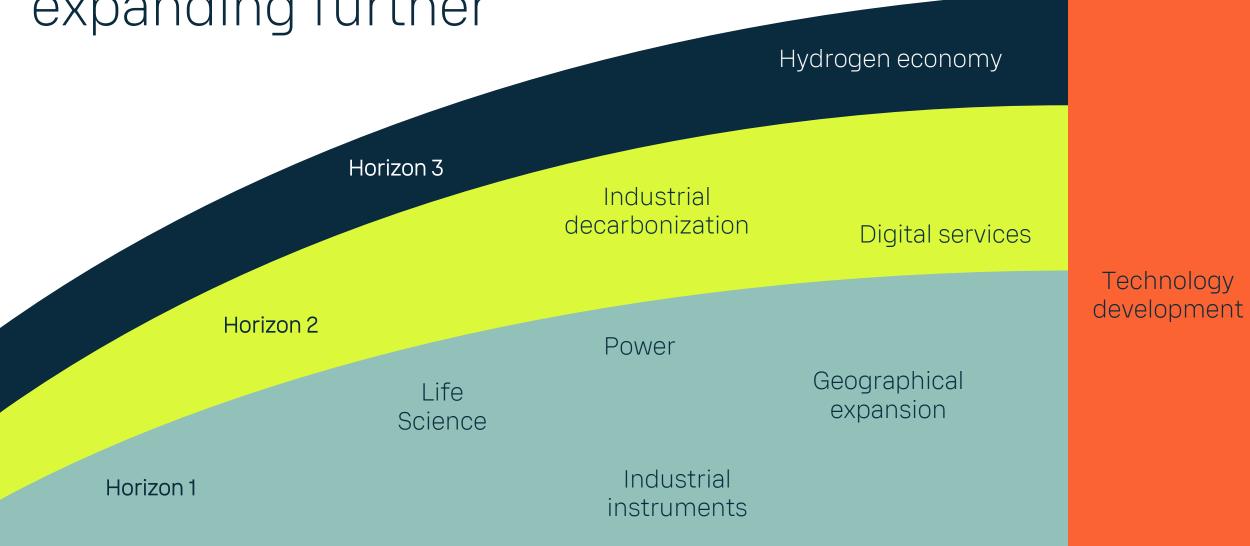
Drivers

- Electrification
- Renewable energy
- Digitalization



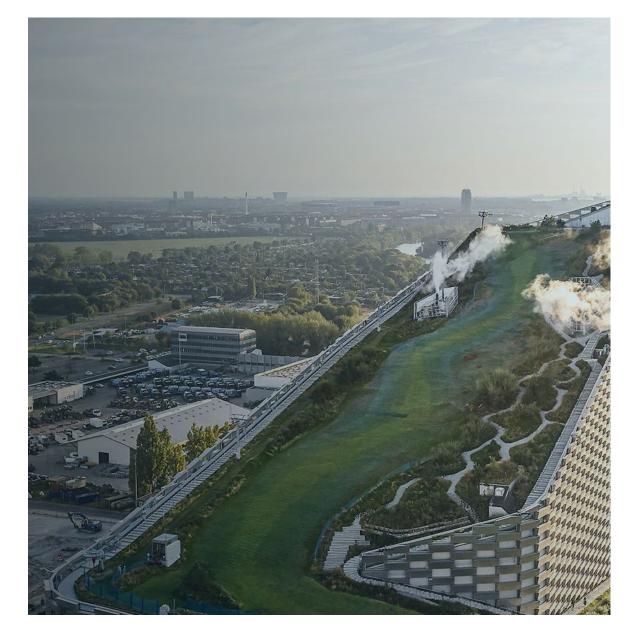
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Growing the core and expanding further



Decarbonizing industries – and the planet

- Taking every measure for the planet
- Investing in technology development, portfolio & geographical expansion
- Building on solid growth foundation



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